



FINANCIAL TECHNOLOGY AND INFORMATION INDUSTRY

1ST HALF 2012 :: Mergers and Acquisitions Trend Report

1ST HALF 2012 KEY HIGHLIGHTS

- SAP America, Inc.'s announced acquisition of Ariba, Inc. was the largest transaction for 1st Half 2012, with an acquisition price of \$4.40 billion.
- The most active acquirer in the Financial Technology & Information Industry for 1st Half 2012 was Thomson Reuters with five transactions: Zawya, the mutual fund database of The Globe and Mail Inc., Fast Facts Computer Systems Ltd., BizActions, and Dr Tax Software Inc.

1ST HALF 2012 KEY TRENDS

- Total transaction volume in 1st Half 2012 decreased by five percent over 2nd Half 2011, from 155 to 148.
- Total transaction value in 1st Half 2012 increased by 24 percent over 2nd Half 2011, from \$8.87 billion to \$11.02 billion.
- The median revenue multiple improved from 2.3x in 2nd Half 2011 to 2.7x in 1st Half 2012. The median EBITDA multiples rose from 11.4x to 16.1x.

M&A MARKET OVERVIEW

Berkery Noyes tracked 735 transactions between 2010 and 1st Half 2012, of which 284 disclosed financial terms, and calculated the aggregate transaction value to be \$53.96 billion. Based on known transaction values, we project values of 451 undisclosed transactions to be \$1.19 billion, totaling \$55.16 billion worth of transactions tracked over the past two and a half years.

Based on value, the largest market segment during the timeframe covered in this report was Payments with \$21.47 billion worth of transactions.

Out of 735 transactions tracked by Berkery Noyes between 2010 and 1st Half 2012, we found that 118 financially sponsored transactions accounted for 16 percent of the total transactions, yet they totaled \$16.98 billion, representing 31 percent of aggregate transaction value over the past two and a half years.

M&A Market Dynamics By Half Year

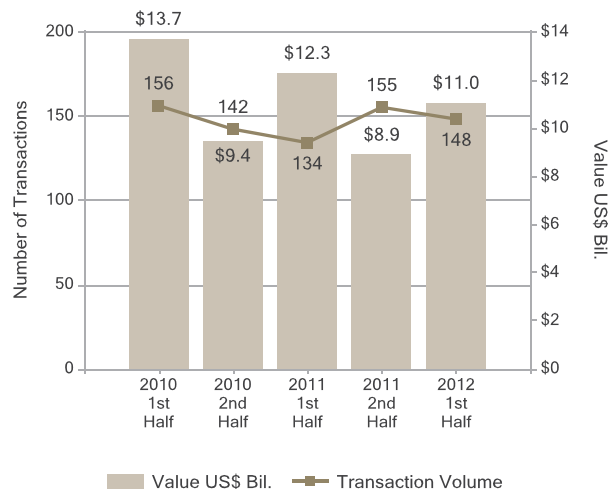


Figure 1. 2010 - 2012 value and volume comparison by half year.

Median Enterprise Value Multiples By Half Year

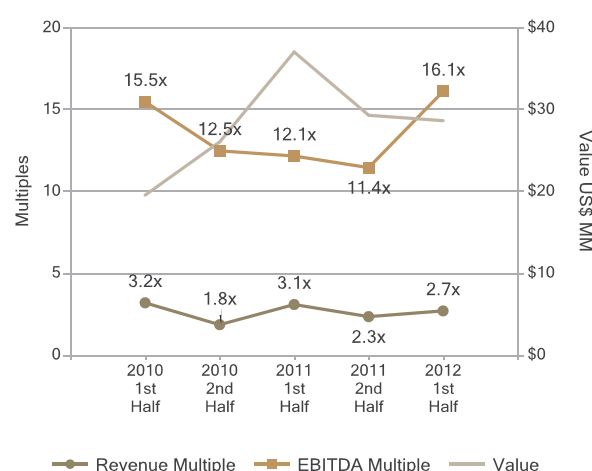


Figure 2. 2010 - 2012 median: value, revenue, EBITDA comparison by half year.

Median EV/Revenue Multiples :: January 1, 2010 – June 30, 2012

Median EV/Revenue Multiples By Size

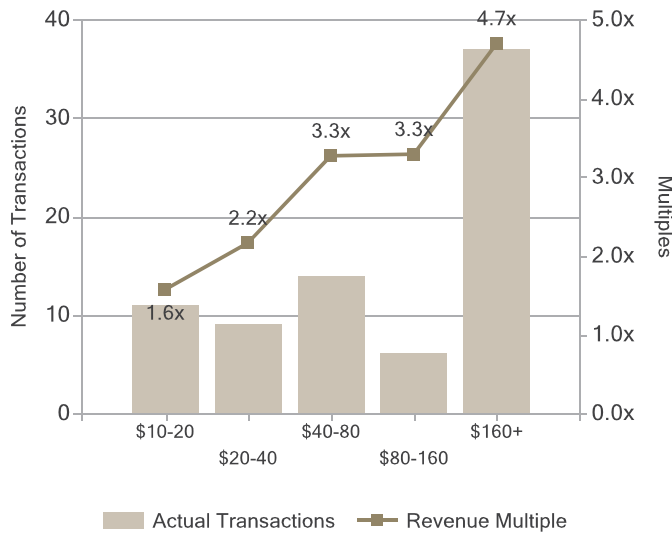


Figure 3. Presents the median enterprise value/revenue multiples paid for companies in the Financial Technology & Information Industry from Jan. 1, 2010 to June 30, 2012 based on publicly available sales price and revenue data.

Median EV/Revenue Multiples By Margin

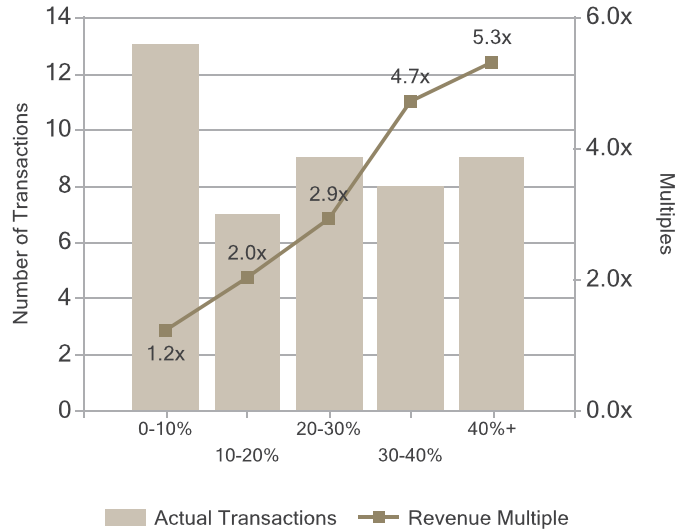


Figure 4. Presents the median enterprise value/revenue multiples separated by EBITDA margin for companies in the Financial Technology & Information Industry from Jan. 1, 2010 to June 30, 2012 based on publicly available sales price and revenue data.

Strategic vs. Financial Comparison

M&A Dynamics By Transaction Type - 1st Half

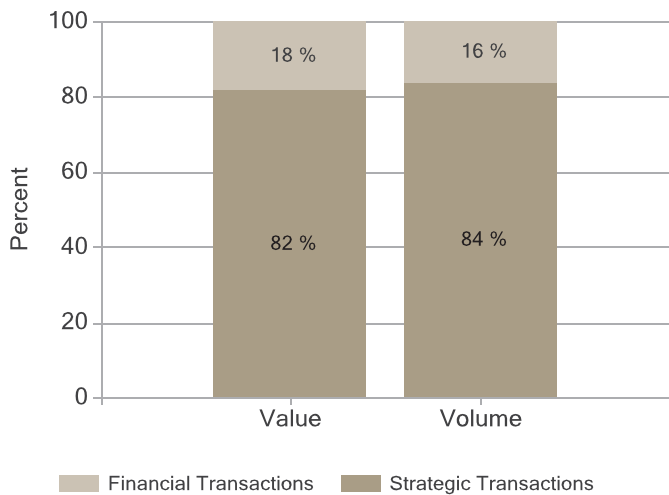


Figure 5. 1st Half 2012 value and volume comparison by transaction type.

Note: Financial transactions are those financed by private equity, venture capital, and other investment firms. This includes acquisitions by portfolio companies of the investment firms.

Transaction Type By Half Year

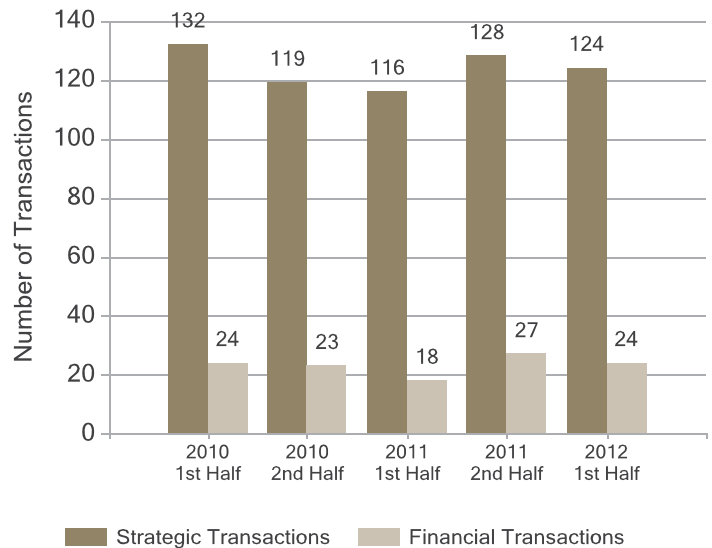


Figure 6. 2010-2012 acquirer type comparison by half year.

Purchaser and Transaction Analysis :: January 1, 2012 – June 30, 2012

Top Ten Notable Transactions - 1st Half 2012

Deal Date	Target Name	Buyer	Value MM US\$
05/22/12	Ariba, Inc.	SAP America, Inc.	\$4,402
06/18/12	London Metal Exchange	Hong Kong Exchanges and Clearing Limited	\$2,174
03/19/12	Misys plc	Turaz	\$2,018
02/14/12	Talaris Ltd.	Glory Ltd.	\$1,021
03/26/12	Clairmail, Inc.	Monitise plc	\$174
02/29/12	Portia	SS&C Technologies, Inc.	\$170
06/20/12	The Folhamatic Group	The Sage Group plc.	\$158
02/16/12	Tamarac Inc.	Envestnet, Inc.	\$54
04/05/12	eBworx Berhad	Hitachi, Ltd.	\$49
06/01/12	Coalition Development Ltd	Crisil Limited	\$45
2012 Aggregate Transaction Value			\$11,021
Top 10 Aggregate Transaction Value			\$10,266
Top 10 Aggregate Value as a Percentage of All Transactions			93 %

Figure 7. Lists the top ten transactions for 1st Half 2012 and calculates their aggregate transaction value as a percentage of the total aggregate transaction value as shown in Figure 1 & 8.

Note: Transaction data based on announced date.

Distribution Table

Value in MM US\$	Known Number	Projected Number	Total Number	%	Cumulative %
\$0.2	0	1	0	0 %	0 %
\$0.4	0	3	2	0 %	0 %
\$0.6	1	7	7	3 %	3 %
\$1.0	3	13	16	9 %	11 %
\$1.6	2	21	22	6 %	17 %
\$2.7	3	25	27	9 %	26 %
\$4.5	2	23	25	6 %	31 %
\$7.4	3	17	20	9 %	40 %
\$12.2	2	10	11	6 %	46 %
\$20.1	6	4	10	17 %	63 %
\$33.1	6	1	7	17 %	80 %
\$54.6	0	0	0	0 %	80 %
\$90.0	0	0	0	0 %	80 %
\$148.4	3	0	3	9 %	89 %
\$244.7	0	0	0	0 %	89 %
\$403.4	0	0	0	0 %	89 %
\$665.1	1	0	1	3 %	91 %
\$1,096.6	0	0	0	0 %	91 %
\$1,808.0	2	0	2	6 %	97 %
\$2,981.0	1	0	1	3 %	100 %
Total #	35	113	148		
Total \$ Value	\$10,636	\$385	\$11,021		
Middle 3rd of Industry		Middle 2/3rds of Industry			

Figure 8. Presents the data depicted in the bell curve histogram.

Note: The projected number column is rounded as a result of the projection and may produce insignificant errors in the total sum.

Transaction Volume by Segment :: January 1, 2010 – June 30, 2012

Transactions By Market Segment By Half Year

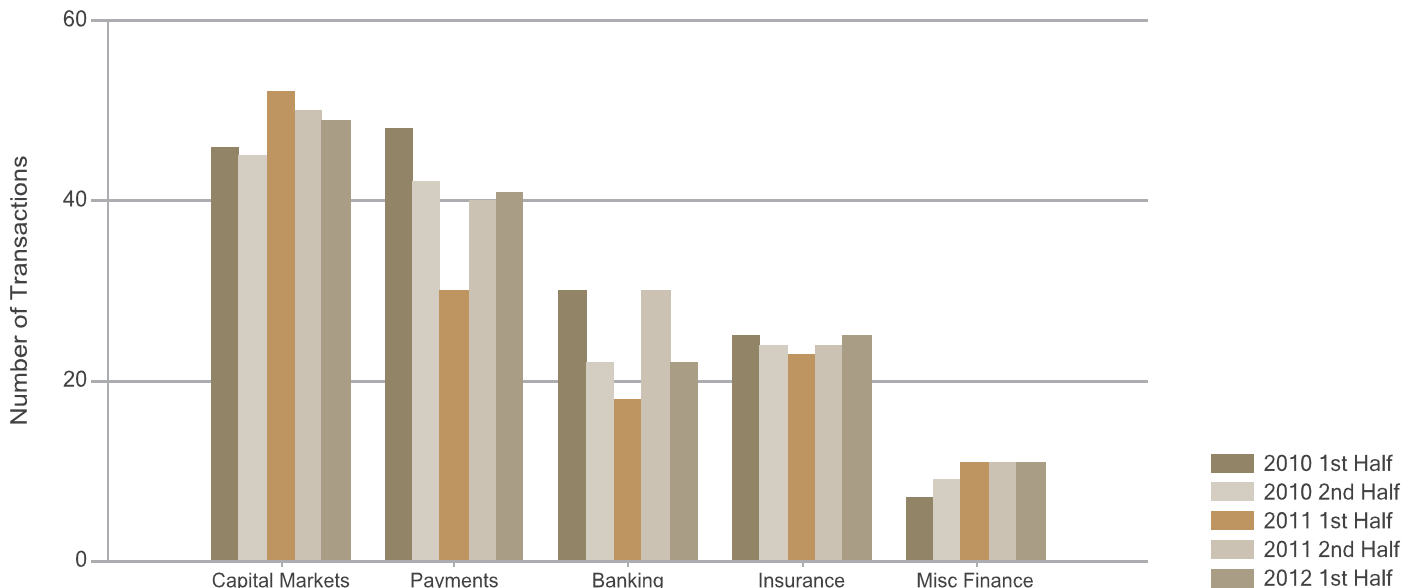


Figure 9. Presents the transaction volume by market segment within the Financial Technology & Information Industry from January 1, 2010 through June 30, 2012.

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All charts in this report are based on data gathered by Berkery Noyes' research department. All time period statistics are based on the transaction announcement date.

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RECENT FINANCIAL TECHNOLOGY TRANSACTIONS



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